

**January 2011**

**Newtown Savings Bank Receives Positive Feedback from Real Estate Professionals**

Newtown Savings Bank recently invited local Appraisers and Realtors to a free educational seminar conducted by Mary Kay Scully, Director of Training at Genworth Mortgage Insurance. Due to overwhelming response, the location was moved from the Bank's headquarters in Newtown to a larger venue at the Edmond Town Hall in Newtown. Thirty-seven real estate professionals came from as far as Manchester, CT to update their skills on appraisal-related topics that reflect the many changes in today's real estate and mortgage lending environment. There was about a 50/50 split between Realtors and Appraisers. In a follow up survey, one of the attendees commented, "it's great to have the opportunity for group discussions in this ever-changing environment and I am very appreciative to the bank for hosting this informative seminar." Another participant remarked, "As a Realtor I came to understand the appraisal process better, and got a clearer sense of what I could do better to serve my clients. Your speaker was terrific. Time well spent for me. Thanks."

Due to the positive feedback received, Newtown Savings Bank is considering offering additional seminars in the near future. According to Margaret Powers, Senior Vice President of Retail Lending, "anything we can do to help our partners succeed in this challenging environment is a win-win for everyone involved". Real estate professionals interested in future seminars may contact Elaine Barbera at [Ebarbera@nsbonline.com](mailto:Ebarbera@nsbonline.com) to be added to the mailing list.

Newtown Savings Bank is a mutual community bank headquartered in Newtown, CT with over \$930 million in assets. The Bank has 14 branches in Newtown, Bethel, Brookfield, Danbury, Monroe, Shelton, Southbury, Trumbull and Woodbury. For more information and location details visit [nsbonline.com](http://nsbonline.com) or call 800.461.0672.