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Newtown Savings Bank Mortgage Bankers Named Top Loan Originators

NEWTOWN, CT (September 2018) – Newtown Savings Bank is pleased to announce that two of the Bank’s Mortgage Bankers, William R. Hart Jr. and Steven J. Greenberg, have been recognized as top Connecticut loan originators for 2017 by the Warren Group, publisher of Banker & Tradesman magazine and the Commercial Record. Newtown Savings Bank was also listed as a top mortgage lender in Connecticut, ranking #20 overall out of almost 200 lenders. “We’re so proud that Bill and Steve have been recognized for their hard work and dedication. Both gentlemen have earned a reputation with their customers for their commitment to providing exceptional service,” said Margaret Powers, Executive Vice President & Chief Credit Officer.

According to the Warren Group report, Bill Hart, who is a Vice President and Mortgage Loan Officer, ranked #1 in the number of loans generated by a bank loan originator in the State of Connecticut, and was responsible for generating 317 loans totaling over \$91 million dollars in 2017. He has consistently been recognized as a top producing, award winning mortgage professional since starting his career at Newtown Savings Bank nearly 25 years ago. Bill works out of the Bank’s Newtown Office at 32 Church Hill Rd, but is available to work with clients anywhere in Connecticut. “I am always willing to go the extra mile for my customers,” commented Bill, who credits his success to hard work and ensuring his clients receive the best possible customer service.

Mr. Greenberg, a Danbury resident, joined Newtown Savings Bank as a Vice President and Mortgage Loan Officer three years ago. He has over 30 years of experience in the Mortgage Banking industry, with multiple recognitions for top mortgage production and operational excellence. Steve Greenberg is ranked by the Warren Group as #4 in the number of loans generated by a bank loan originator in the State of Connecticut with 176 loans totaling almost \$50 million dollars generated in 2017. “I appreciate the recognition and really enjoy working for a community bank. We are able to form relationships with our customers that start at preapproval and continue well after the mortgage closing,” commented Steve. His office is located at the Bank’s Danbury Branch on 30 Main Street.

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Newtown Savings Bank is a community bank headquartered in Newtown, Connecticut, with over \$1.2 billion in assets. Since 1855, we have been committed to growth and prosperity of our customers, communities and the regional economy of Connecticut. The Bank has 14 branches in Newtown, Bethel, Brookfield, Danbury, Monroe, Oxford, Shelton, Southbury, Trumbull and Woodbury, along with the New Haven Regional Lending Center in Hamden, CT. For more information and location details visit NSBonline.com or call 800.461.0672. Newtown Savings Bank. The Power of Local.